

## **Background and Investment Objective**

Honeycomb Investment Trust plc (the "Company") is a specialist lending fund whose investment objective is to provide shareholders with an attractive level of dividend income and capital growth through the acquisition of interests in loans made to consumers and small business as well as other counterparties.

The Company may also make selected equity investments that are aligned with the Company's strategy, and that present opportunities to enhance the Company's returns from its lending investments.

The Company believes that consumer, property and SME loans are asset classes that have the potential to provide attractive returns for investors on a risk-adjusted basis. Changes in the focus of mainstream lenders together with the implementation of new models that utilise data, analytics and technology more effectively, provide an opportunity to deliver better lending products to borrowers while generating attractive returns for the Company.

The Company and the Investment Manager seek to acquire credit assets which meet the specified underwriting criteria through three routes; (1) organically originate and acquire loans through referral partners which source opportunities; (2) acquiring seasoned loan portfolios; and (3) providing senior and mezzanine structured loans secured on portfolios of consumer, property and SME loans.

#### **Investment Features**

- 8% targeted dividend on issue price when fully invested and leverage applied, payable quarterly.
- Highly granular and well diversified portfolio.
- Majority of portfolio benefiting from downside protection or seasoning.
- Investment team has a combined 100+ years credit underwriting and consumer lending experience.
- UK Investment Trust tax treatment.

# **Key Details**

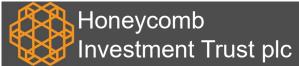
	IFRS 9
Net Assets (Cum Income)	£400.71m
Net Assets (Ex Income)	£394.40m
Monthly Total NAV Return	0.60%
YTD Total NAV Return	8.43%
ITD* Total NAV Return	25.12%
Debt to Equity	47.64%
Shares in Issue	39,449,919
Share Price	1,130.0p
Market Capitalisation	£445.78m
NAV per Share (Cum Income)	1,015.7p
NAV per Share (Ex Income)	999.8p
Premium / (Discount) to NAV (Cum Income)	11.25%
*ITD: Inception to Date – excludes IPO Issue Costs	

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## **Fund Facts**

Type of Fund	Closed – Ended Fund
Listing	Specialist Fund Segment of the London Stock Exchange
Ticker	HONY
ISIN	GB00BYZV3G25
Inception Date	23 December 2015
Dividend	Quarterly
NAV Calculation	As of last day of each month
Management Fee	1%
Performance Fee*	10%

<sup>\*</sup>subject to 5% preferred return hurdle and high watermark



## **Investment Manager's Commentary**

The Company generated a 0.60% NAV return per share or 7.2% annualised in December. This brings the year to date return to 8.43% and 25.12% since inception.

The Company's December return was impacted by an increase in IFRS 9 provisions following the annual review of the forward looking economic expectations. The revised models reflect greater economic uncertainty and a more pessimistic view of the near term potential of the UK economy. Although there is an impact on the December NAV return there is no change to the expected cashflows of the portfolio.

The Company continues to deliver asset growth while maintaining stable returns. It has delivered strong growth in the quarter with investment assets increasing from £562m to £603m driven by originations of £78m. The growth in assets has been funded through the committed revolving debt facilities which at month end were drawn to £189m or 48% debt to equity. The current debt facilities available to the Company are £200m.

The underlying portfolio performance remains strong with annualised year to date income yield of 11.6%, bad debts of 1.6% and risk adjusted yield of 10.0%. The impact of leverage on NAV returns was modest in the first three quarters of 2018 as the Company invested the proceeds of the April 2018 capital raise leading the Company to be below its target debt to equity ratio. These proceeds were fully invested by the end of Q3 2018 and all new growth in assets in Q4 2018 has been funded by the debt facilities increasing the debt to equity ratio towards the target.

The Investment Manager continues to see significant lending opportunities with attractive returns in the Company's chosen markets with the pipeline of new opportunities remaining strong. However, with the Company approaching its target debt to equity ratio the current capacity for new investments will be limited as we go into quarter one of 2019.

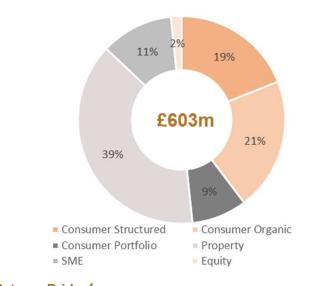
The current portfolio overview is as follows:

- Consumer loans represent £292m (48%) of the credit assets. This segment of the Portfolio comprises approximately 66,000 loans with an average balance of approximately £2,700 (excluding structured facilities). Overall, approximately 57% of the exposure is either structured with credit enhancement or compromises purchased, seasoned portfolios with seasoning at point of purchase. The remaining 43% of the consumer portfolio is organically originated through origination partners.
- Property loans represent £234m (39%) of the portfolio and consist of small balance residential and commercial mortgages, bridging loans, and second charge residential mortgages. The portfolio benefits from conservative loan to value ("LTV") levels with an average LTV of less than 70%. The majority of the exposure is from acquired loan portfolios which have significant seasoning and where the underlying customers have been making repayments for some time. This segment of the portfolio comprises approximately 9,900 loans on an underlying look through basis with an average balance of approximately £19,300 (excluding structured facilities).
- SME loans represent £68m (11%) of the portfolio with the exposure predominately in senior structured facilities with additional originator-provided. The structure of these facilities provides significant protection should the credit performance of the underlying assets deteriorate.

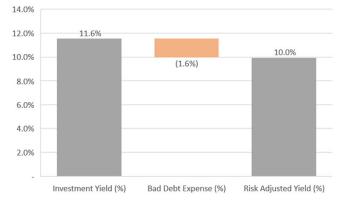
#### **Investment Assets**



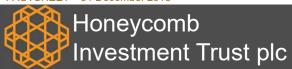
# **Investment Asset Split**



# Returns Bridge<sup>1</sup>

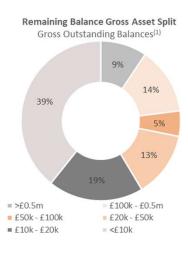


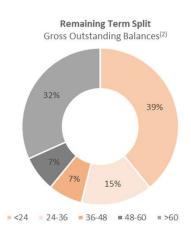
<sup>&</sup>lt;sup>1</sup> Income yield calculated as year to date income over average credit assets over the year annualised. Bad debt expense is calculated as year to date impairments excluding IFRS 9 Stage 1 over average credit assets over the year annualised

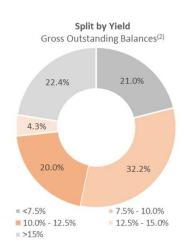


## **Portfolio Statistics**

Number of Loans	Average Balance <sup>(1)</sup>	Interest Rate <sup>(2)</sup>	Average Remaining Contractual Term (months) <sup>(2)</sup>	ual Structural or Seasoning Protection		
c76,500	c£5k	11.8%	56	78%		







# **Performance and Dividend History**

		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	IT D *
Total NAV Return IAS 39	2016	0.04%	0.13%	0.19%	0.92%	0.60%	0.79%	0.68%	0.70%	0.88%	0.89%	0.92%	0.94%	7.85%	7.83%
Total NAV Return IAS 39	2017	0.69%	0.69%	0.78%	0.62%	1.80%(1)	0.55%	0.65%	0.62%	0.63%	0.61%	0.61%	0.79%	9.11%	17.24%
Total NAV Return IFRS 9	2018	0.66%	0.59%	0.72%	1.36%(3)	0.56%	0.60%	0.63%	0.67%	0.67%	0.67%	0.65%	0.60%	8.43%	25.12%(2)
Share Price Performance**	2016	1.50%	-	-	-	-	-	-	-	-	-	-	0.54%	2.05%	2.05%
Share Price Performance**	2017	3.92%	3.72%	0.45%	181%	(0.89%)	4.93%	2.78%	0.42%	(1.24%)	(0.84%)	(0.63%)	(1.49%)	13.42%	15.75%
Share Price Performance**	2018	(1.94%)	-	-	(1.76%)	-	-	0.90%	-	0.89%	(0.44%)	-	-	(2.38%)	13.00%
Dividend Per Share (Pence)***	2016	-	-	-	-	2.11	-	-	-	19.66	-	23.13	-	44.90	44.90
Dividend Per Share (Pence)***	2017	-	-	23.5	-	24.50****	-	-	-	20.00	-	-	20.00	88.00	132.90
Dividend Per Share (Pence)***	2018	-	-	20.00	20.00	-	-	-	-	20.00	-	-	20.00	80.00	212.90

<sup>\*</sup> ITD: Inception to Date - excludes IPO Issue Costs

<sup>(1)</sup> Excludes structured positions

<sup>(2)</sup> Excludes equity positions

<sup>\*\*</sup> Based on IPO Issue Price of 1000p

<sup>\*\*\*</sup> Recognised in the month when marked ex-dividend

<sup>\*\*\*\*</sup> based upon the number of shares at the ex-dividend date

 $<sup>^{(1)}</sup>$ NAV return excluding effect of capital raise and issuance at a premium would have been 0.77%

<sup>(2)</sup> Inception to date NAV return affected by IFRS 9 initial recognition on 2018 bought forward retained earnings

<sup>(3)</sup> NAV return excluding effect of capital raise and issuance at a premium would have been 0.63%



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# **Glossary**

"NAV (Cum Income)" will include all income not yet moved to reserves (both revenue and capital income), less the value of (i) any dividends paid in respect of that income and (ii) any dividends in respect of that income which have been declared and marked ex dividend but not yet paid.

"NAV (Ex Income)" will be the NAV (Cum-Income) excluding net income (both revenue and capital income) that is yet to be transferred to reserves as described below. For this purpose net income will comprise all income not yet moved to reserves (both revenue and capital income), less the value of (i) any dividends paid in respect of that income and (ii) any dividends in respect of that income which have been declared and marked ex dividend but not yet paid.

Any income in respect of a financial year, which is intended to remain undistributed will be moved to reserves on the first business day of the immediately following year, meaning that each figure for NAV (Ex-Income) reported during a financial year will equate to the NAV (Cum-Income) less undistributed income which has not been moved to reserves.

"Share Price" closing mid-market share price at month end (excluding dividends reinvested).

"Premium / (Discount)" the amount by which the price per share of an investment trust is either higher (at a premium) or lower (at a discount) than the net asset value per share (cum income), expressed as a percentage of the net asset value per share.

"Net Assets" total assets minus any liabilities.

"Market Capitalisation" the closing mid-market share price multiplied by the number of shares outstanding at month end.

"Total NAV Return" is calculated as NAV (Cum Income) at the end of the period, plus dividends declared during the period, divided by NAV (Cum Income) calculated on a per share basis at the start of the period.